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AND A SPECIAL THANK YOU TO OUR 2017 SPONSORS AND PARTNERS!



NORTON ROSE FULBRIGHT











This report was printed thanks to the ongoing dedication of our friends at Cober.



Thanks to their continued support, this report and our new brand was created by the incredible team at Quarry Integrated Communications Inc.

OUR MISSION

Creating Caring Communities Where Everyone Thrives

OUR VISION

Making it Easy for People to Do More Good

- **01** A Message from Our Board Chair
- O3 A Message from Our President & CEO
- **05** 2017 KWCF Volunteers
- **07** Our Brand Story
- 09 34 Years of Inspiring Philanthropy in Employees
- 11 Fostering a Sense of Wellbeing Throughout Waterloo Region
- 13 Creating Hope One (Matched)
 Donation at a Time

- 15 Sustainable Programming is Music to Our Ears
- 17 Doing Good is What the Fung Family Does Best
- 19 Company Funds Leaving a Corporate Legacy While Engaging Your Employees in The Community
- **21** Investing in Our Community's Future
- 23 How to Give
- 25 2017 by the Numbers
- **26** Funds Market Value

- 29 The KWCF Donor Bill of Rights
- 31 Accumulated Donations & Legacy Leaders
- **37** 2017 Grants
- **43** 2017 Financial Results
- 45 2017 Financial Report
- 47 Our Team



A MESSAGE FROM OUR BOARD CHAIR

For many years I've had the privilege of being a part of an organization that has been on an incredible journey of shared leadership and engagement in our community, working to enable philanthropic impact that is far greater than if we act alone. This year, 2017, my first as Chair, was another transformative year for the Kitchener Waterloo Community Foundation, as we added new leadership to our team and updated our strategic direction to focus more on community investment and encouraging philanthropy in all of its facets.

Over several planning sessions, the KWCF Board of Directors and staff developed a renewed approach designed to guide our efforts over the next three years. Our strategy, in a nutshell, is to make it easier to "Do More Good."

When we make it easier for our fundholders to connect to causes they care deeply about, and make it easier for charities to receive money, the Foundation helps individuals and organizations do more good,

and together, create a caring Waterloo Region where everyone thrives. It's quite simple, but full of extraordinary possibilities for our community.

We also increased our focus on Impact Investing in 2017, allowing us to use more of the Foundation's endowed assets in alignment with our mission. Our motivation? Channel more dollars into the community through social impact loans while earning financial returns that drive our grant-making. At the same time, we can engage young investors and entrepreneurs who believe in market-based solutions to social issues. This is an exciting movement, and we are thrilled to be among the community foundations in Canada, and around the world, who are embracing this form of social finance.

In August, we welcomed Elizabeth Heald to the role of President & CEO, and said good bye to Stephen Swatridge, who had served as our Interim CEO during an eventful period of transition for our Foundation. Xiaopu Fung, Murray Gamble, and Dana Liebermann Finestone joined our board in September, and my predecessor, David Brenneman, took on the role of Past Chair after giving a tremendous amount of volunteer time for the betterment of the KWCF and the community as a whole.

It has been an honour representing the Foundation as Board Chair in 2017. I am proud of our successes and eager to see continued growth, while being mindful that community challenges will remain. I look forward to an exceptional year ahead, working with my fellow Board members and our dedicated staff, to build awareness around the KWCF as we continue to "Do More Good".

DEBORAH M. CURRIE

Depovah

Board Chair

"These are exciting times ahead. Our goals are ambitious but exciting, our mission strategic yet agile. As an organization and a community, we will Do More Good.

Forever. Together."

- Elizabeth Heald, President & CEO



A MESSAGE FROM OUR PRESIDENT & CEO

Since being welcomed as President & CEO of the KWCF last August, I made it my goal to hit the ground running and meet with many of the accomplished community leaders and partners who are working to make a difference in Waterloo Region. Given my experience in the financial and investment sector dealing with fundholders and philanthropists, I felt this was an important step in gaining more knowledge about the needs of our community. These conversations reinforced the important role our Foundation plays in investing donations in permanent endowment funds which generate income that is then distributed annually through grants to support a wide range of charitable causes.

The KWCF is a leading Waterloo Region community-building organization, focused on collaborating with partners to develop creative, forward-thinking, innovative solutions, like Impact Investing.

Our mission is to build a caring community where everyone thrives. 2017 was a year of transition for the Foundation. Our role as a core partner in the Wellbeing Waterloo Region initiative included hosting four well-attended and informative Community Conversations throughout the Region. We are aligning our Community Grants focus areas with Wellbeing Waterloo Region for 2018, which will ensure we stay connected to the priorities of our community, building on the Vital Signs findings, strategies, and tactics undertaken since 2007, albeit through an updated and more focused lens.

Through the dedication of our Investment Committee and finance staff, the KWCF continued to experience great financial results on our investments in 2017, achieving a 9.2% rate of return. Our assets under management are now in excess of \$100 million after bringing in nearly

\$11 million in new investments in 2017. This year, through the positive returns and continued generosity of our donors and fundholders, we were able to disburse over \$3.2 million in grants to local charities and organizations.

2017 also saw the KWCF further embrace Impact Investing, the act of generating measurable social and environmental impacts, while ensuring financial returns on our existing assets. We provided funding for two exciting affordable housing projects within the Region while continuing to expand our work in the Impact Investing portfolio, laying the groundwork for further development in 2018.

As you can see from the Annual Report, we have refreshed our brand to coincide with the new path we are embarking on. These changes are broader than the imagery, logos, and colours—our hope is that all elements of the brand will resonate with people in the community. Our staff are committed to offering you a renewed KWCF that is connected, engaged, innovative, knowledgeable, solution-oriented, and inclusive.

These are exciting times ahead. Our goals are ambitious but exciting, our mission strategic yet agile. As an organization and a community, we will Do More Good. Forever. Together.

ELIZABETH HEALD

President & CEO

2017 KWCF VOLUNTEERS

BOARD OF DIRECTORS

Deborah Currie - Chair Brock Hart - Vice-Chair David Brenneman - Past Chair Xiaopu Fung Murray Gamble Dan Herman Dana Liebermann Finestone John Milloy Mike Murray Lori Payne Eric Strassburger

AUDIT COMMITTEE

Lori Payne - Chair David Brenneman Deborah Currie Mike Murray Eric Strassburger

INVESTMENT COMMITTEE

Eric Strassburger - Chair David Brenneman Deborah Currie Jason Daly Dennis Huber Claude Macorin Larry Murray Mike O'Neill Jennifer Ramsey-Armorer Connie Renna Richard Skehan Robin Stanton

LEADERSHIP IDENTIFICATION COMMITTEE

Brock Hart - Chair Deborah Currie - Past Chair David Brenneman John Milloy

BARNRAISING COMMITTEE

Jennifer Astley-Kinsley Nancy Bird Alex Brown Abbie Graftstein Anne Lavender

COMMUNITY GRANTS COMMITTEE

Jessica Kropf - Chair Mellissa McDonald - Vice-Chair Lillian Bass Carl Coelho Susan Dalev Xiaopu Fung Sospeter Gatobu Randy Gondosch Chris Harold Gordon Hatt Pari Karem Elizabeth Jinsook Kim Farle McCormick Patrick McKeen Susan Quarry Kristine Schumacher Alison Scott Isabella Stefanescu Nate Tedesco Jen Vasic Diane Wiles

YOUTH IN RECREATION COMMITTEE

Roly Webster - Chair
Dayna Giorgio - Vice-Chair
Kourtney Beckman
Cheryl Ewing
Nick Heffner
Debbie Hind
Loretta Kooymans
James Popham
Dan Robert
Jennifer Sharer
Cindy Weber
Cara Ziegler





IT'S A "BRAND" NEW DAY FOR THE KWCF

Since 1984, the Kitchener Waterloo Community Foundation (KWCF) has been collaborating with funders and partners to identify and meet the current and future needs of our community.

In March 2018, we announced the launch of a refreshed brand that builds on the core values of our organization yet better aligns with our willingness to engage in new and exciting ways with the community.

The new KWCF logo has been designed to reflect the diversity of our community so everyone can see themselves connected to the Foundation. The arcs and shapes in the image represent the people and organizations that together create an abstracted thumbprint—symbolizing the ability for everyone to "make their mark" in the community and leave a lasting impression.

Our new tagline is:

Do More Good. Forever. Together.

It incorporates the key elements of the unique position we hold within the community. Our donors have the chance to assist individuals and organizations throughout our community while building a legacy—forever.

A brand is more than a logo and a tagline. It's the consistent experience you have with our organization. You will see new, vibrant colours and updated information when you read our newsletter, visit www.kwcf.ca, or attend one of our events.

Streamlined granting processes and the launch of granting videos are two more examples of our willingness to engage with you in new and exciting ways. We will continue to convene discussions and collaborate with partners throughout our community.

It's a new day, and we are focused on Making it Easy for People to Do More Good.



"We see the great
work that the KWCF
does in our region,
so it's easy for an
organization like ours
to get passionate and
dedicated in supporting
good work."

- Ken Whyte, President, Quarry



34 YEARS OF INSPIRING PHILANTHROPY IN EMPLOYEES

The non-profit and for-profit worlds don't often collide, but when they do, awesome things can happen.

Take the KWCF and Quarry, for example, who have worked side by side for the past 34 years. This continued support has helped the KWCF produce annual reports, Vital Signs assessments, and various initiatives for Random Acts of Kindness Day®. Quarry has also provided invaluable guidance and assistance in evolving the KWCF brand over the years to ensure that it appropriately adapted to resonate with our community.

According to Quarry President Ken Whyte, "it just feels like a natural partnership."

"We've continued our support because it 'feels' like the right thing to do," he says. "And always, through every project or challenge, Quarry has felt respected and appreciated for the skill and talent we can bring, so it's this experience that translates into a long-lasting relationship."

Quarry has instilled a sense of giving back in its employees, and always encourages them to get involved with whatever they are enthusiastic about. This has resulted in many employees reaching out to a variety of organizations, year after year, to offer up their knowledge and expertise when it comes to marketing, communications, and advertising.

"We see the great work that the KWCF does in our region, so it's easy for an organization like ours to get passionate and dedicated in supporting good work," Ken explains.

For Quarry, "doing good" in the community simply means lending a hand. While this can be in the form of financial donations, it's often through volunteering time and talent, which goes a long way in helping non-profits who face resource constraints. Ken encourages those at Quarry to lead by example and inspire philanthropy throughout the company and the community as a whole. It's how they measure ROI—Return On Involvement.

"In our daily work, we try to find solutions to problems where our clients win, our organization wins, our teammates win, and our communities can win," he says. "Giving back needs to be a core element of every organization. We have a great internal team that takes the lead in determining a whole variety of things we get involved in."

For Quarry, giving back to the community has become second nature, and the KWCF is incredibly grateful for everything they have done over the years. Quarry is a great example of a culture of engaged employees connecting to causes and issues that matter to them. They are an excellent role model and set a great example for other companies to follow on how to give back to our community.



FOSTERING A SENSE OF WELLBEING THROUGHOUT WATERLOO REGION

What does "wellbeing" mean to you?

This question was posed to participants at four different Community Conversations. These events—held in Cambridge, Kitchener-Waterloo, Woolwich Township, and Wilmot and Wellesley Townships—were a collaboration between Wellbeing Waterloo Region, the Kitchener Waterloo Community Foundation, the Cambridge & North Dumfries Community Foundation, and United Way Waterloo Region Communities.

According to Lorie Fioze, Manager of Strategic Planning and Strategic Initiatives, Region of Waterloo, who is providing backbone support to Wellbeing Waterloo Region, the goal of these events was three-fold: "to provide an opportunity for members of the community to provide

input into the priority-setting work of Wellbeing Waterloo Region; to continue momentum related to Waterloo Region Vital Signs® and other community priority focused discussions; and to discuss the strengths of the community, opportunities for improvement, root causes of obstacles, and possible solutions."

Each event included a panel of guest speakers, including Denise Squire, Executive Director of the Woolwich Community Health Centre; Fauzia Mazhar, Family Centre Coordinator for Family and Children's Services of Waterloo Region; Waterloo Regional Police Chief Bryan Larkin; and other community members.



"To provide an opportunity for members of the community to provide input into the priority-setting work of Wellbeing Waterloo Region; to continue momentum related to Waterloo Region Vital Signs® and other community-priority-focused discussions; and to discuss the strengths of the community, opportunities for improvement, root causes of obstacles, and possible solutions."

Guest speakers addressed issues they frequently see and deal with throughout our region's townships and city centres, and provided feedback on solutions they would like to see.

Afterwards, community members in attendance participated in table discussions, where they shared their own personal experiences, observations, and initiatives that could provide effective solutions to issues within our community.

At the end of each session, participants wrote ideas about how they could help improve our community on paper flags, which were then put up on display.

The Wellbeing Waterloo Region initiative took these ideas, as well as additional input from partnering charities, organizations, and individuals, and landed on 3 Big Ideas: Affordable Housing, Healthy Children and Youth, and Social Inclusion. They are continuing to work collaboratively to foster positive, sustainable changes in these three priority areas to enhance wellbeing in our community so everyone thrives and no one is left behind.

Moving forward, Wellbeing Waterloo Region is focusing on establishing progress indicators, developing collaborative plans, and establishing a governance structure. They are also holding more community forums and conducting a community-wide survey to receive more feedback and support. If you are interested in attending an event or volunteering, please visit www.wellbeingwaterlooregion.ca.

IDEAS INCLUDED:

"Provide free food directly to low-income communities."

"Make sure everyone has a place to call home."

"Our children are our future. We need to make sure they are supported so they can thrive."

"Feeling like you belong makes life great!"

"We need to connect more and get to know our neighbours!"

"Get involved."

"Continue having conversations about wellbeing. Proactive, not just reactive."

"Connect with a new neighbour."



CREATING HOPE ONE (MATCHED) DONATION AT A TIME

Immigration Partnership Fund for Syrian Newcomers

Dental care, health care, safe housing, decent work, children's programs, peer support, and social connectedness: these and many other things are not "items on a wish list" for the majority of people in Canada. Such is not the case for most refugees who must flee their home, country, friends, and sometimes even families.

"The first weeks for refugees in Canada are about getting papers, registrations, and housing in order," says Tara Bedard, Executive Director of the Waterloo Region Immigration Partnership. "After that, the hard work of long-term settlement and integration begins."

Financial support generated via community donations to the Immigration Partnership Fund for Syrian Newcomers enabled local charitable organizations to help resettled refugees on their path to integration in ways that would not otherwise have been possible. The Fund was established at the KWCF in 2015 in expectation of record numbers of Syrian refugees soon arriving in Waterloo Region. Tasked with handling financial contributions from the community, the Foundation also matched donations, making \$400,000 available to distribute.

Two years later, each Syrian family now in Waterloo Region is at a different stage on their settlement journey. Some have made social connections and found work while others still work towards these and other important milestones. They have been helped in many ways by programs supported with this fund.



"The first weeks for refugees in Canada are about getting papers, registrations, and housing in order. After that, the hard work of long-term settlement and integration begins."

- Tara Bedard, Executive Director, Waterloo Region Immigration Partnership

Bedard says the KWCF's commitment strengthened the settlement springboard for many Syrian families. "With the Foundation's assistance, our Grants Committee was able to support programs addressing a mix of needs, with their eyes on the long-term success of the families now living in Waterloo Region."

Here are just a few examples:

- Private sponsorship groups were financially supported to cover \$47,316 in dental, vision, and mental heath care and funeral costs, which significantly improved quality of life for the families affected.
- Sanctuary Refugee Health Clinic was able to serve many more refugees with complex medical care needs.
- Reception House Waterloo Region launched its Family Partnership Program, matching 213 volunteers with 230 Syrian newcomers to develop supportive relationships through social activities, practicing English, and exploring Waterloo Region.
- The SHORE Centre provided health programs for women and men and piloted a mother-daughter program on sexual and reproductive health, each of which changed attitudes toward family planning and increased comfort in talking about sexual health with children.
- Big Brothers Big Sisters Waterloo Region hosted 145 newcomer children in its Summer Discovery program, where they became socially engaged, made friends, and developed their sense of belonging and self-confidence.

CATEGORIES OF GRANTS SUPPORTED



Fund established: 2015

Total funding distributed: \$798,778

Number of grants supported: 42

- Health (Physical, Dental, Mental and Sexual)
- Peer Support and Social Connectedness
- Employment (Adult and Youth)
- Interpretation and Language Supports
- Youth (Mentoring, Homework Clubs, Summer Camps)
- Housing

You can continue to support newcomers to our community by making a donation to the Immigration Partnership Fund for Immigrant and Refugee Initiatives, a new fund that was recently established at the KWCF.

SUSTAINABLE PROGRAMMING IS MUSIC TO OUR EARS

One of the easiest ways to make lasting connections between people is with a little bit of music.

According to Caroline Hissa, Executive Director of the Community Music School of Waterloo Region, "participating in the arts is a vital human experience."

"Learning how to make music—and actually making it together—builds belonging in our community in very real ways," she explains.

"Music is a common language. It connects children and youth over language or financial barriers. That connectivity is the heart of what it means to belong."

The Community Music School has been using music to empower children and youth throughout Waterloo Region for the past five years. While this may sound like a simple mission, they work incredibly hard to help participants overcome financial barriers and access what are typically expensive programs.

Buying or renting an instrument and paying for lessons are expenses that many families cannot afford. In order to overcome this barrier, the Community Music School charges a flat rate of \$40 for lessons (\$20 per term, which run in the fall and winter). The fee is also negotiable for families who are unable to afford it. Instruments are loaned, and educational materials, such as music books, are free. This allows children and youth to access programs and not be left out of extra-curricular activities.

Funding from the KWCF has helped enable the Community Music School to build sustainable programming. This means they will be able to do more good throughout the community for the foreseeable future.

Acquiring funding helped them purchase educational materials and instruments, hire dedicated staff, and provide honorariums for facilitators who provide invaluable time, talent, and knowledge.

In true community spirit, all of the program participants are referred from other local organizations.

"We provide the referral criteria to the organizations and then they refer children and youth they feel would be a good fit to the program," Caroline explains. Participant referrals come from Carizon, House of Friendship, Delton Glebe Counselling Centre, Front Door, Kitchener-Waterloo Multicultural Centre, and others.

The Community Music School works hard to provide a space where, as Caroline says, "everyone is welcome, each participant is mentored and supported, and participants and their families feel like they belong."





"Learning how to make music—and actually making it together—builds belonging in our community in very real ways."

Caroline Hissa,
 Executive Director,
 Community Music School of Waterloo Region



"We started an endowment fund to become better donors."

- Xiaopu Fung



DOING GOOD IS WHAT THE FUNG FAMILY DOES BEST

For Xiaopu and Joseph Fung, building a vibrant, inclusive community where they can raise their family is important. Not only is it a good social setting for their children to grow up in, but it's an environment where everyone, regardless of who they are or where they came from, can thrive.

The Fung family knew they wanted to do more good for their community, so they began looking at what their philanthropic options were.

"We've made lump sum donations to individual organizations in the past, and all of them have had deep, personal meanings," Xiaopu explains.

"However, as we started to think about the long-term impact of our donations, we realized how much we care about the shifting needs of our community."

When they first learned about the Kitchener Waterloo Community Foundation, the Fung family quickly realized that endowment funds better enable individuals, companies, and organizations to support charities now, as well as in the future. The endowment provides a sustainable donation stream to charities. The KWCF is also able to address important community issues by collaborating with partners in the community on initiatives like Wellbeing Waterloo Region and allocating grants to organizations working within priority areas.

"We started an endowment fund to become better donors." Xiaopu says.

Starting a family fund with the KWCF was an easy decision. Joseph, co-founder and CEO of Kiite, knew immediately this was the right decision for his family.

"I, and many others locally in tech, care deeply about inclusivity and building sustainable companies," he says. "But when I think about setting a strong basis for our long-term engagement in the community, it's the Foundation that best embodies those two ideals: sustainability and inclusivity."

Xiaopu and Joseph are both happy giving their time, talent and treasure back to their community. Their family fund is active, but Xiaopu also sits on the Board of Directors for the Kitchener Waterloo Community Foundation. While donating money is important, she knows that giving time and knowledge is also vital for non-profits.

As for monetary donations, though, the Fungs emphasized that beginning to give early in your career is vital in order to foster a life-long philanthropic drive. According to them, even young professionals recently entering the workforce should be able to give back.

"Our advice would be to set an annual giving budget," she says.

"What number feels right? 5% of your income? 10% or 15%?

Choose how many organizations to support, and then get started."

If you are interested in setting up an endowment fund with the Kitchener Waterloo Community Foundation, or are interested in making a donation of any size to the Community Fund, please visit www.kwcf.ca, and see how you can start doing more good today.

COMPANY FUNDS

Leaving a corporate legacy while engaging your employees in the community.

Nearly 18 years ago, employees at TD in Waterloo Region learned about the KWCF's endowment funds. After watching a presentation explaining how the Foundation sets up and distributes funds, as well as how companies and individuals can get involved in giving back to their community, they decided to establish what is now known as the TD Employees Endowment Fund.

"Employees liked the concept of giving back to the community through an endowment fund," explains Karen Doepel, Manager at TD Commercial Bank in Kitchener.

"TD is always looking to give back to the community."

Company endowment funds have many benefits: they help with employee engagement, recruitment, and retention and often align with strategic business goals, including branding and corporate social responsibility. In addition they leave a corporate legacy in the community and allow for employees to interact with the community in new ways.

TD has a staff committee that gathers information on the work being done by local non-profits. The KWCF helps them identify what causes align with their company's interests and provides them with details on funding needs and priority areas. Then, the committee presents choices, and the employees are able to collectively choose which organizations to support.

Throughout the rest of the year, TD employees raise money to contribute to the fund through charity BBQs, staff raffles, and other events. These activities allow them to remain engaged with the fund and contribute in different ways. Everyone is able to get involved in whatever way is appropriate for them.

"Having the endowment fund helps us keep our focus on fundraising and giving back to the organizations that help our community," continues Karen.

In the past, grants from the TD Employees Endowment Fund have supported Strong Start, KidsAbility, Lisaard House, KW Habilitation, and more.

The KWCF has multiple options for companies, organizations and associations wanting to establish an endowment fund. The minimum amount to do so is \$5,000. For more information on how you can establish a fund, or contribute to pre-existing funds, please visit www.kwcf.ca.





"Having the endowment fund helps us keep our focus on fundraising and giving back to the organizations that help our community."

Karen Doepel,Manager, TDCommercial Bank



"Impact investments can complement grant-making to drive greater impact."

- Deborah M. Currie, Board Chair



INVESTING IN OUR COMMUNITY'S FUTURE

Waterloo Region will soon have additional housing units and emergency shelter support thanks in part to the KWCF's Impact Investing program.

During 2017, both Women's Crisis Services of Waterloo Region and Housing Cambridge received impact investments from the KWCF to help cover the cost of housing and shelter projects, allowing the two organizations to redirect resources to other community initiatives.

For the past few years, the KWCF has granted in excess of \$3 million annually throughout the Waterloo Region. The KWCF Board determined there was an additional tool they could add to their toolkit to benefit the community. Impact Investing is an approach to investing that intentionally seeks to have a positive social and/or environmental impact while also generating a financial return.

"Impact investments can complement grant-making to drive greater impact," explains Deborah M. Currie, Board Chair of the KWCF.
"By directing a percentage of the assets from KWCF's fixed-term portfolio towards impact investments at charities, not-for-profits, and social purpose businesses, the funds can be generating measurable social, environmental, and community benefit while providing financial returns for the KWCF for future granting."

The charities that have received the impact investments are already using the funds to do more good in the communities they serve.

Women's Crisis Services of Waterloo Region (WCSWR) received an impact investment specifically to reduce the interest cost on loans that were required to complete Haven House. "As a result of securing this loan, we were able to save financially, which in turn eased the burden of other incurring expenses," says Mary Zilney, former CEO of WCSWR.

"The funds saved were allocated to ongoing programming for the clients we serve."

For Housing Cambridge, receiving an impact investment loan meant being able to purchase property that will be converted into affordable housing units.

"One of the biggest challenges that Housing Cambridge faces is finding the financial resources to purchase suitable properties for development," explains Steve Garrison, General Manager of Housing Cambridge. "The KWCF's Impact Investing program has allowed us to make a significant contribution to the purchase of the old Satellite Motel property, in partnership with our private sector developer."

Affordable housing was identified as a priority area for Waterloo Region through the Wellbeing Waterloo Region initiative, and these investments will start to tackle this issue in a sustainable way.

For more information on Impact Investing and how it is being used as another strategy at the KWCF to support the community, please visit **www.kwcf.ca**. If you would like to discuss partnering with the KWCF on future impact investments in the community, contact Elizabeth Heald at **519-725-1806** x **201** or **elizabeth@kwcf.ca**.

community at www.kwcf.ca or by calling 519-725-1806. Learn more about how you can do more good in our

YOUR GIFT

Individual or Family

Charity or Community

Organization

or Business Corporate

GIFTOPTIONS Here's more detailed information on types of gifts.



Insurance Life

the KWCF to receive reducing your estate to the KWCF's name receipt for the cash You can designate your life insurance transfer the policy a portion or all or taxes, or you can and receive an

maximum charitable benefit under

federal law.

gift of cash or other

You can make a assets. Your gift

Donation Cash



You can designate **Bequest**

You can give

appreciated

a gift or portion federal gift and of your estate to the KWCF cases, receive a substantial and, in some reduction in estate taxes.

capital gains tax

and get an

immediate



Remainder Trust Charitable Securities **Public**

remainder of the trust transfers to the KWCF or property in a trust After your death, the beneficiary) for life. You can place cash income to you (or another named that pays annual and is placed in securities to the KWCF to eliminate of those securities.

a charitable fund

the market value

tax receipt for

ou've selected.



Employee Committee including giving your employees the opportunity to fund or forming an to make granting contribute to the this is structured, You have a lot of flexibility in how

S CHOOSE YOUR FUND TYPE

More information on the different fund types will be provided below.

Unrestricted

Donor-Advised

Designated

Field of Interest

Organization **Endowment** Charitable

Scholarship

O4 DUE DILIGENCE

The KWCF ensures viability, compliance, and qualifications of grant applicants.

CHEQUES ISSUED

Successful grant applicants, have up to one year to implement their grant.

$\bigcirc \bigcirc$ EVALUATIONS

Each grant is evaluated for community impact.

SCOMMENDATIONS



Direct Donor Advice

You can provide your grant recommendations if you already have a project or organization selected.

Designated Funds are automatically disbursed in the spring.



Application Intake

Fundholders are given the opportunity to support applications received through the Community Grant intakes in the spring and fall.



Successful grant applicants have up to one year to implement their grant.

→ O 6 EVALUATIONS

Donors may request an evaluation of their grants.

Fund Types

Donor-Advised Fund

Annually, you work with our granting team to identify ways to use dollars from your fund to address the issues and needs you care about most.

Unrestricted Fund

within the Community Fund and within the Community Fund and community needs including future needs that often can't be anticipated at the time you set up your fund. You have the option of naming your fund within the Community Fund.

Field of Interest Fund

You identify issues you care about, such as the arts, aging, the environment, or affordable housing, and we make grants on your behalf.

Charitable Organization Fund

An attractive option for local charities that currently manage or are interested in establishing the own endowment fund through the kitchener Waterloo Community coundation. You build the fund. We take care of the rest.

Designated Fund

You select the charities up front and we designate your grants to them every year.

Scholarship Fund

Your chance to invest in your community's future and show students you care. We provide the expertise to help you award scholarships, based on the criteria you establish, to help students achieve their dreams.

2017 BY THE NUMBERS

12

Total # of New Funds

158

Total # of Funds*

\$2,503,171

Total Gifts, in Dollars

345

Total # of Gifts

\$600,000

Largest Gift, in Dollars, from a Single Donor

9.2%

2017 Rate of Return

210

Number of Organizations Supported

\$3,284,979

Total Grants

\$44,294,978

Total Grants Since Inception

FUNDS - MARKET VALUE (AS OF DECEMBER 31, 2017)

The "50" Plus Team Fund	388,852	Dr. John D. Stewart Fund	143,984
Alex Schmidt Memorial Fund	55,488	Emmerton Fund	251,027
Alfred C. & Shirley E. Filsinger Fund	30,607	Erb & Good Family Funeral Home Community Fund	82,579
The Alice (Braley) Judges-Walter Judges Fund	434,155	Eric and Muriel Misch Family Fund	334,564
Alice Elizabeth Brown Fund	208,227	Ernest Kendall Award Fund	33,738
Amy Hallman Snyder Award Fund	34,407	Esther Bingeman Gascho Fund	62,642
Ann Frank Fund	46,136	The F. P. Schneider Memorial Fund	107,493
Anonymous Fund	18,307	Florence Louise Marsland Fund	359,057
Anonymous Fund	11,405	France-Anne Sweeny "Making A Difference" Fund	540,344
Anselma House Endowment Fund	33,831	From "A St. Jerome's Boy" Fund	254,174
Art Investment Fund - Funds for Distribution	6	From "A St. Jerome's Boy" Fund	
Audrey and Gerald Moser Trust	271,742	Mr. Dave Fund	
Barb and Bill Hall Charitable Fund	71,143	Fung Family Fund	40,000
The Barry and Shirley Humphrey Fund	376,784	George Chatzis Legacy Fund	16,953
Big Brothers of Kitchener-Waterloo Promise Scholarship	14,258	George Cluthe Fund	256,253
Fund		Gina and Kuldeep Chhatwal Family Trust	125,229
Big Sisters Endowment Fund	66,368	Grand National Legacy Fund	10,135
Brenda and Peter Hallman Family Fund	815,934	Grand River Conservation Fund	41,198
Brian & Irene Allison Fund	53,152	Greater KW Chamber of Commerce - Corporate Challenge	181,139
The Brian Fisher Family Fund	225,177	Fund	
The Brian Fisher Fund		Gummow Hospital Support Fund	123,922
The Christine Fisher Memorial Student Award Fund		Harold and Gloria Chapman Family Fund	92,129
The Nancy Paul-Fisher Memorial Fund		Hartman and Brenda Krug Family Fund	87,222
Brush with Art Visual Arts Fund	46,964	Helen and John Beynon Family Fund	46,525
Bryce and Nancy Walker Family Fund	160,641	The Hilde English Memorial Fund	50,709
Canadian Clay and Glass Endowment Fund	495,675	Homer Watson House & Gallery Endowment Fund	42,144
The Charles E. Heller Fund	142,986	Horace and Rita Coelho and Family Unsung Hero's Fund	40,253
Child Witness Centre - Balsillie Endowment Fund	61,256	Hospice of Waterloo Region Endowment Fund	16,383
The Choices Fund	195,374	The Howard G. Schneider Cancer Care Fund	80,029
Community Support Connections Fund	774,412	Hughraine Fund	875,812
The David and Eleanor Yach Family Fund	304,312	Immigration Partnership Fund for Syrian Newcomers	1,961
David Clare & Susan Ferne Bender Family Fund	116,738	Intentions of A and M Fund	176,782
Don Hutzler & Elaine King Fund	65,000	James E. Lipskie Memorial Fund	12,516
Dorothy Shoemaker Literary Award Fund	138,043	Jenkins Sauer Fund	31,401
Douglas Brock Fund for Conservation & Music	53,789	The Jim and Sandy Beingessner and Family Fund	406,545

The Jim and Sue Hallman Family Fund	769,538	Paul Kuntz Legacy	117,692
John A. McLennan Family Fund	334,786	R. Jack Middlemass Memorial Fund	155,966
The John A. Pollock Family Fund	6,506,362	Retired Business & Professional Men's Club of K-W Fund	29,247
The John R. Robins Fund	124,262	Rev. Carl & Jean Wagner and Family Fund	54,064
Junior Achievement Terry Burch Memorial Fund	42,205	The Robert Caldwell Fund	19,101
The Keith and Winifred Shantz Fund for the Arts	3,589,461	Robert Lankin Fund	-
Ken Murray Fund	744,270	Rosalind & Dieter Kays Family Fund	107,329
KidsAbility Foundation Endowment Fund	875,242	Ruth Doelle Fund	124,465
The Kitchener-Conestoga Rotary Dream Home Fund	280,545	The Ryther Fund	81,507
The Kitchener Rangers Hockey Club Scholarship Fund	572,361	The Savvas & Lenia Chamberlain Fund	291,860
Kitchener Sports Association Legacy Fund	235,021	Schneider Employees' Association Community Fund	621,183
Kitchener-Waterloo Counselling Services Inc. Endowment	26,835	School Sisters of Notre Dame Legacy Fund	342,436
Fund	100.050	Scouts Canada - North Waterloo District Endowment Fund	58,030
The KWCF Operating Endowment Fund	168,952	Sharon and Paul Good Fund	74,950
Landmann Family Fund	1,024,232	The Spinnaker Fund	1,335,605
Lions Club of Kitchener Community Service Fund	39,281	St. Mary's General Hospital Foundation Physician's	97,616
Lisa Schurter Memorial Fund	16,531	Endowment Fund	
Lonsdale and Roberta Schofield Fund	681,444	Steffensen Family Fund	327,751
The Lyle S. Hallman Fund	1,681,170	TD Employees Endowment Fund	57,348
The Mac Voisin Scholarship Series	75,588	TD Canada Trust Merv Lahn Community Development Fund	696,702
Marianne and Jim Erb Family Fund	71,592	The Ted and Andrea Witzel Family Fund	48,178
Mary and Warren Ober Fund	147,918	The United Way Forever Fund	2,676,618
Mary Bales Fund	163,176	United Way Families and Children Fund	,, -
McMurtry Family Fund	774,429	United Way Capacity Fund	
Merv and Diane Redman Family Fund	115,423	United Way Rod Cleaver Memorial Fund	
Miller Thomson Community Fund	43,594	United Way Seniors at Risk Fund	
The Moe Norman Memorial Fund	180,389	United Way Susan Harkins Innovation Fund	
The Motz Family Endowment	1,577,309	University of Waterloo Research + Technology Park	249,780
Murray Fried Fund	251,406	Activities Committee Fund	2 .0,7 00
The Musagetes Fund	10,205,947	The Uptown Waterloo Jazz Festival Endowment Fund	49,041
Music Fund	141,169	The Urie A. and Dorothy M. Bender Endowment Fund	84,996
Nancy Borusiewich Fund	18,856	The Victoria D'Agostino Children's Benefit Fund	163,410
NHLPA Dan Snyder Memorial Student Award Fund	129,316	Victoria J. Suljak Memorial Fund	75,582
Ormston Family Fund	340,967	Wagner Livock Fund	43,423
Palliative Care Fund	303,989	The Walter A. Bean KWCF Scholarship Fund	101,819
Parents for Community Living Robert Denomme Fund	98,243	Walter and Florence Martin Endowment Fund	130,887

Walter and Jean Hachborn Fund	506,871	Gary F. Parker and Family Fund	59,861
Waterloo Region International Plowing Match 1995	438.304	Eleanor Davidson Fund	50.000
and 2012 Fund	430,304	Bob and Georgina Wagner	41.641
The Waterloo Region Record - Lyle S. Hallman Foundation Kids to Camp Fund	5,566	Roland & Dae Harris Fund	40,200
The Waterloo Region Record Literacy Fund	125,167	Kitchener Mayor and Council Fund	30,447
Weiland Family Foundation Fund	1,226,303	Ross Edward Hahn Fund	21,520
Westfall and Hill Family Fund	578,952	Gordon A. MacKay Fund	20,628
Westmount Golf Club Charity Fund	764,805	Jane Humphries	20,000
Westmount Golf Club Charity Fund Oktoberfest Charity Pro-Am Golf Tournament Fund		Lisa McLean Memorial Fund Ross Arthur Bergey	16,939 15,000
Westmount Golf Tournament Charity Fund		Ronald and Mabel Dalton	13.950
The William Roberts Family Fund	15,166	James F. Robertson Fund	11,614
The Woolwich Community Fund	310,466	Jonas Bingeman Fund	11,032
The Woolwich Community Fund - Fountain of Memories		Noreen and Robert Blake Fund	10,014
Award WPL Endowment Fund	274.260	M. Grace Schmidt Fund	10,000
	234,269	Howard Jasper Fund	5,568
WPL Summer Reading Club Fund	F1 070	John M. Harper Fund	5,525
Youth in Degretion Fund Cotorio Endougrant for Children	51,039	Deer Ridge Golf Club Endowment Fund	5,000
Youth in Recreation Fund – Ontario Endowment for Children and Youth in Recreation Fund	1,188,964	Pearl Weber Estate	5,000
YWCA Endowment Fund	1,893,021	Kitchener Downtown BIA	4,156
YWCA Mary's Place Fund		The William D. and Deen Smith Fund	2,700
Zonta Club of Kitchener Waterloo Fund	45,769	Robert Warren Learning Legacy	2,497
Community Fund	19,436,905		
Community Fund Stabilization Fund	,,		
Community Fund Strategic Granting Fund			
NAMED FUNDS IN THE COMMUNITY FUND			
Keith Shantz Memorial Fund	1,517,560		
Dare Family Trust	1,435,100		
A. Edward Johnson	843,101	NOTE	
BF Goodrich Foremen's Club	285.226	Fund names in colour indicate a new fund in 2017.	
J.T. "Sam" Hill Fund	180,695	Bold indicates an umbrella fund, <i>italics</i> represent its corresponding sub-fund(s).	
Roy Ellsworth Jefferson Estate Fund	137,886	no corresponding sub rund(s).	
Noy Liiswortii Jeneison Estate Fullu	137,000		

100,783

70,000

Keith and Bobbie Gummow Fund

Trillium Estates Limited Fund

OUR COMMITMENT

THE KWCF DONOR BILL OF RIGHTS

It is the mission of the KWCF to "create caring communities where everyone thrives."

In keeping with this mission the KWCF connects people who care to causes that matter.

We work with fundholders and donors who generously entrust donations to support charities in our community and beyond. As a steward of these gifts the KWCF is determined to earn and keep the trust and confidence of the community. The KWCF commits to this Donor Bill of Rights to ensure that fundholders, donors, and prospective donors can be confident in knowing that their gifts will be stewarded effectively and efficiently.

THE KWCF BELIEVES THAT ALL DONORS HAVE THE RIGHT TO:

- Be informed of the KWCF's mission, how it intends to use donated resources, and its capacity to use donations effectively for the intended purposes for which they were given.
- Be informed of the identity of those serving on the KWCF Board of Directors and expect that the Board of Directors acts with prudent judgment in executing its responsibilities.
- Have access to the KWCF's most recent financial information and annual reports, including the KWCF's registration number as assigned by Revenue Canada, any information contained in the public portion of the KWCF's most recent Information Return as submitted to Revenue Canada, and copies of the most recent Foundation policies and by-laws including this Donor Bill of Rights.
- Be assured that information about their donations is handled with respect and confidentiality, to the extent provided by law, and have the right to see their donor record and challenge its accuracy.
- Receive appropriate acknowledgment and recognition for their gifts, and if requested by the donor, remain anonymous.
- Expect that all relationships with individuals representing the KWCF will be professional in nature.

- Be informed if staff, volunteers or any contracted service workers have a relationship or conflict of interest with any grant applicant or application being presented for funding consideration by any fund held at the KWCF.
- Ensure that their contact information is not shared outside the KWCF without their express permission, and that, should they so desire, they be removed from any mailing lists managed by the KWCF.
- Ask questions when making donations and receive prompt, truthful and forthright answers.
- Receive an official receipt for income tax purposes within 30 days for the amount of their donation, and for non-monetary eligible gifts, receive an official tax receipt that represents the fair market value of the gift.
 - Be encouraged to seek independent advice if the KWCF has any reason to believe that a proposed gift might significantly affect the donor's financial position, taxable income, or relationship with other family members.
- Receive a timely response from either a staff member or the Chair of the Board of Directors to a complaint about any matter that is outlined in this Bill of Rights.

This donor bill of rights is adapted, with permission, from the Niagara Community Foundation
"Donor Rill of Rights" and based on the Association of Fundraising Professionals (AFP) "Donor Rill of Rights"

2017 DONORS

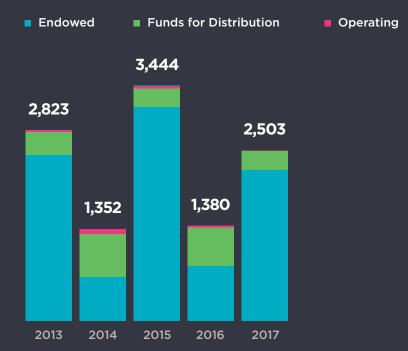
ACCUMULATED DONATIONS & LEGACY LEADERS

At the Kitchener Waterloo Community Foundation we make it easy for people to do more good by supporting the causes they care about most.

The KWCF is very grateful for the confidence our donors have in our ability to serve our community—now and into the future.

Donations are received from individuals, corporations, other charitable organizations and government. Donors may contribute to **endowed funds** (funds that are held permanently or for a specified period of time, usually 10 years), **funds for distribution** (funds that are held for granting, usually within two years), or to the operations of the KWCF and/or specific initiatives we are leading. We are pleased to report that annual donations for 2017 exceeded \$2.5M.

TOTAL DONATIONS RECEIVED (THOUSANDS)



ACCUMULATED DONATIONS TO DECEMBER 31, 2017 (OVER \$5,000)

\$10,000,000+

Michael Barnstijn & Louise MacCallum

\$5,000,000 - \$9,999,999

John A. & Joyce Pollock Keith M. & Winifred Shantz*

\$1,000,000 - \$4,999,999

Anonymous

Dare Family Trust Jim & Sue Hallman

Lyle S. Hallman*

United Way Kitchener Waterloo & Area

Estate of George Weiland YWCA Kitchener-Waterloo

\$500,000 - \$999,999

Anonymous

Alex & Trish Brown

Community Support Connections Foundation

Walter & Jean Hachborn*
Brenda & Peter* Hallman
Estate of A. Edward Johnson

The Lyle S. Hallman Charitable Foundation

Donald S. McMurtry Kenneth G. Murray

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\$250,000 - \$499,999

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Canadian Clay & Glass Gallery

Community Foundations of Canada

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in Recreation

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Waterloo Region International Plowing

Match Committee

David J. Westfall

Westmount Golf & Country Club

\$100,000 - \$249,999

Anonymous

Aqueduct Foundation - The Helmut and Margaret Oberlander Foundation

Estate of Mary N. Bales

Walter A. Bean*

David Clare & Susan Ferne Bender
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Bryce & Nancy Walker

Waterloo Public Library

The Waterloo Region Record

David & Eleanor Yach

\$50,000 - \$99,999

Anonymous
50 Plus Team
Collin G. Baxter

Urie A. & Dorothy M.* Bender

Big Brothers Big Sisters of Waterloo Region

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Edward & Mary Brough
Harold* & Gloria Chapman
Eleanor M. Davidson*

Al Filsinger Esther E. Gascho Paul & Sharon Good Bill and Barb Hall

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Oktoberfest Charity Pro-Am Golf Tournament

Ormston Family Charitable Foundation

Gary & Susan Parker RBC Investments Estate of John R. Robins

Irene Rooney

Ross & Doris Dixon Charitable Foundation

Betty Schneider French

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Centre - SHORE Centre

St. Mary's General Hospital Foundation

Estate of Eva Gladys Stoltz

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The Winnipeg Foundation

\$25,000 - \$49,999

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Ted & Andrea Witzel

The Woolwich Community Fund

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Michael & Carolyn Ann Fitzpatrick Estate of Donald Ross Irving Snider Richard Manning & Holly Harkins Manning

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Highland Road United Church Paul* & Lucille Mitchell Frank Voisin James & Sandra Hill Marc & Lori Morin Mac Voisin Richard & Penny Hobson Gary & Karen Mottershead Karl H. Wahl*

Gerald & Margie Hooper Kerry & AJ Mueller Waterloo Lions Club

David & Judy Horman Kevin P. Mullan Waterloo Manufacturing Company Limited Peter & Tracey Weiler

Women's Crisis Services of Waterloo Region

Nola Young

Zehr Management Inc. Ziggy's Cycle & Sport Ltd.

Vivian Zochowski

\$5,000 - \$9,999

Randy Adams

Steve & Vera Aldersley

Barnraising Associates Inc.

Greg Barratt

BDO Dunwoody LLP

BLM Group Inc.

BMO Employee Charitable Foundation

Andrew & Andrea Bocking

T. Larry Bourk

Ed* & Eleanor Brubaker
Dr. William & Trudy Bryant
David* & Millie Buehlow

R.M. Buie C3 Group Inc.

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Don* & Marilyn Craig

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Neil & Heidi Davidson

Deer Ridge Charity Golf Tournament

D'Arcy & Sandy Delamere

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Nyle H. Futher

Mike & Dianne Galbraith Raymond T. Gibney* Rodney N. Goetz

Gowling Lafleur Henderson LLP

Dorothy Greb H M Advisors Inc.

H.B. Gordon Education Foundation

Arthur H. Hahn*

Jac N. & Kusum Hanemaayer

Paul G. Haslam

Estate of Martha M. Hauck Donald & Jo-Anne Haycock

.....

William R. Henderson*

William Herzog*

Hi-Tech Hockey League

Hogg Fuel & Supply

Suzanne Hyatt Imasco Limited

Ivey Foundation

James & Lee Kay

John & Sandy Kendall

Kitchener-Waterloo Oktoberfest

Joseph E. Seagram & Sons Ltd.

lain Klugman

Carl* & Jean Knell

Owen & Ollie Lackenbauer Heather & James Lackner

George W. Lange

Lear Corporation Canada Ltd. Linwood & District Lions Club

Michael J. Marshman

Marion Martin

Dr. Greg & Leslie Mason

Gytis T. Matulus & Jean L. Hein

Harvey Ian McIntosh

Chris McLean

McNeil Consumer Healthcare

Miller Thomson LLP William A. Moeser* Corinne Moffatt

Stanley & Donna Nahrgang Netwerx Media Solutions Inc. Ontario Die International Ontario Seed Co. Limited

Penguin Power

Avvey Peters & David Drewe

Thomas & Margot Pick

Pollock and Williams Limited

Dr. Ronald Pond

Quarry Integrated Communications Inc.

Cameron Redmond

Retired Business & Professional Men's Club

Gordon & Jean Riedlinger

The Robert and Judith Astley Family

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Craig Robson

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Harold F. Snyder*

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Don E.* & Catherine Weaver

Weber Supply Company

Estate of Pearl Weber

Janice & John* Weber

Larry Williamson

Duncan & Harriet Winhold*

Diane B. Wolfenden & Stephen Lindt

Words Worth Books Limited

John & Julie Wynen

Dr. Peter & Judith Wyshynski

LEGACY LEADERS

Donors who have indicated their support to the KWCF through bequests, RRSPs, RRIFs, charitable gift annuities, charitable remainder trusts, or life insurance.

Anonymous (28)

Brian & Irene Allison

Andrew & Lillian Bass

Ellen Baynton-Walker

Urie A. Bender

Fred and Dora Mae Blayney*

Dr. William & Trudy Bryant

Esther E. Gascho

Douglas G. Brock

Mary Buhr

Penny Cleaver

Carl & Joyce Heck

John Hesse

Gerald A. Hooper

James Hummel

Wayne & Diane Moser

Kenneth G. Murray

Lois Norris & Leonard VanWonderen

Milne & Mary Louise Oakes

Alan Quarry

Edward Rooney

Irene Rooney

Karen Scian

Malcolm & Anne Shantz

William D. & Deen Smith

John Thompson & Brenda McTearnen

David P. Uffelmann

Karin W. E. Voisin

Gary & Lucinda Wallace

Dennis & Beverley Watson

Rob & Michelle Way

David J. Westfall

THANK YOU!

We are honoured to be the charity of choice for many members of our community. Due to such generosity, the 2017 Donor List was too large to fit in this report. Our donors are important to us, so a full listing of our 2017 supporters over \$100 is available for viewing online at www.kwcf.ca/our-donors.

There are several ways to give to the Kitchener Waterloo Community Foundation. As a donor, you can choose the type of donation that best meets your financial needs and personal wishes. For more information about types of gifts you can make to the Foundation, please call 519-725-1806 or visit our website at www.kwcf.ca.

NOTE

* Indicates donor is deceased. Placement of the * after a first name indicates one individual is deceased. Placement after last name indicates both individuals are deceased.

2017 GRANTS

The KWCF connects people who care to causes that matter.

Building on our connections and knowledge of the non-profit sector, we provide grants from a variety of funds throughout the year, alongside our donors.

In 2017, our grants focused on the priority area of Belonging, which was identified as a key impact area through the 2016 Waterloo Region's Vital Signs® report.

Our granting trend over the past five years has resulted in small annual increases despite the market downturn in 2011. We are positioned to ensure stable granting through the use of *Stabilization Reserves* for each of our funds.

Operating costs are funded primarily by fees levied on assets under management. However, the Foundation also receives grants and sponsorship funding for program-related activities.

In addition, the KWCF has established an Accumulated Operating Reserve to help ensure future viability of the Foundation.

GRANTING HISTORY (THOUSANDS) Endowed Funds for Distribution 3,571 2,903 2,987 2,305

2015

2016

2017

2013

2014

2017 GRANTS AWARDED JANUARY 1 - DECEMBER 31, 2017

SMART & CARING GRANTS PROGRA	AM	KidsAbility Foundation Nutrition for Learning	5,945 5,945	Brian Fisher Family Fund The Brian Fisher Fund	
Community Grants				Camp Quality Canada	2,300
Bereaved Families of Ontario -	11,035	Alex & Trish Brown Family Fund		The Christine Fisher Memorial	
Midwestern Region		Carizon Family and Community Services	1,000	Student Award Fund	
Big Brothers Big Sisters of Waterloo Region	45,000	Child Witness Centre	3,334	University of Waterloo	4,200
Business and Education Partnership	6,500	Hospice of Waterloo Region	5,000	The Nancy Paul-Fisher Memorial Fund	
of Waterloo Region		House of Friendship	1,000	Women's Crisis Services of Waterloo Region	n 2,000
Carizon Family and Community Services	95,000	Kinbridge Community Association	3,334		
Coalition of Muslim Women of KW	9,997	SHOW	1,000	Bryce and Nancy Walker Family Fund	
Community Music School of Waterloo Region	19,500	Social Venture Partners Waterloo Region	5,000	Grand River Hospital Foundation	2,000
Community Support Connections -	50,000	St. Mary's General Hospital Foundation	1,000	The Church of St. John the Evangelist	1,900
Meals on Wheels and More		Stratford Shakespearean Festival of Canada	1,500	United Way Waterloo Region Communities	2,000
Hospice of Waterloo Region	47,475	Strong Start Charitable Organization	1,000		
KW Counselling Services	75,000	Waterloo Region Family Network	5,000	The David and Eleanor Yach Family Fund	
KW Pregnancy Resource Centre	7,500			Carizon Family and Community Services	5,650
Langs	10,000	Alex Schmidt Memorial Fund		Strong Start Charitable Organization	5,650
Muslim Social Services of Kitchener-Waterloo	40,000	Carizon Family and Community Services	1,100		
Project READ Literacy Network	15,800	Strong Start Charitable Organization	1,100	David Clare & Susan Ferne Bender	
(Waterloo-Wellington)				Family Fund	
Sexual Health Options, Resources & Education	38,200	Alfred C. & Shirley E. Filsinger Fund		Grand River Hospital Foundation	1,000
Centre - SHORE Centre	4000	Canadian Lutheran World Relief	5,000	HopeSpring Cancer Support Centre	1,000
The Working Centre	4,000	St. Mary's General Hospital Foundation	15,000	House of Friendship	650
Uptown Waterloo Jazz Festival Inc.	2,000	St. Peter's Evangelical Lutheran	5,000	KidsAbility Foundation	750
Waterloo Community Arts Centre	30,000	Church Kitchener		Lisaard House	1,000
YMCAs of Cambridge & Kitchener-Waterloo	70,914	A		Dan Hatalan O Flair a Kina Franci	
YWCA Kitchener-Waterloo	34,550	Anonymous	0.000	Don Hutzler & Elaine King Fund	F 000
		Hospice of Waterloo Region	9,000	St. Mary's General Hospital Foundation	5,000
Barnraising Grants	17.000	Lutherwood Child & Family Foundation	21,000	Dr. John D. Stowart Fried	
Bridges to Belonging	13,000 25,000	Art Investment Fund		Dr. John D. Stewart Fund	F 400
Carizon Family and Community Services	5,000	Kitchener Waterloo Community Foundation	825	The KWCF - Community Grants*	5,400
Region of Waterloo - Wellbeing	5,000	Kitcherier Waterioo Community Foundation	023	Erb & Good Family Funeral Home	
Waterloo Region		Audrey and Gerald Moser Trust		Community Fund	
Social Planning Council of Cambridge	30,000	Carmel of St. Joseph	2.000	Hospice of Waterloo Region	3.200
& NorthDumfries		KidsAbility Foundation	3,000	Hospice of Waterloo Region	3,200
Stratagia Counts		KW Counselling Services	1,500	Eric and Muriel Misch Family Fund	
Strategic Grants	25.000	St. Louis Parish	4,000	KidsAbility Foundation	3,233.33
Capacity Canada	25,000	St. Louis Falisii	4,000	Lisaard House	3,233.34
Leadership Waterloo Region	30,000	The Barry and Shirley Humphrey Fund		The Food Bank Of Waterloo Region	3,233.33
Nowcomer Grants Drogram		Grand River Hospital Foundation	14,600	The Food Bank of Waterloo Region	5,255.55
Newcomer Grants Program Equatoria Community	3,000	Statia titvet frospital i caridation	11,000	Florence Louise Marsland Fund	
KW Iranian Community	3,000	Brenda and Peter Hallman Family Fund		KidsAbility Foundation	6.700
Parents Club Seniors Speaking Russian	4,500	Hospice of Waterloo Region	7.875	Kitchener-Waterloo Symphony	6.700
Waterloo Region Classics Reciting Club	4,500	Rockway Mennonite Collegiate	200	Tatesher Waterlee Sympheny	0,700
Water 100 Neglori Classics Neciting Clab	4,500	The KWCF - Community Grants*	14,550	Greater KW Chamber of Commerce -	
DONOR-ADVISED FUNDS		United Way Waterloo Region Communities	7,275	Corporate Challenge Fund	
20.10.17.27.022.10.120		Waterloo Region Suicide Prevention Council	-	Art\$Pay	5,390
The "50" Plus Team Fund		YWCA Kitchener-Waterloo	600	Great Big Theatre Company	510
Children's Wish Foundation	2,610			Kitchener-Waterloo Art Gallery	1,100
	2,010			•	,

From a St. Jerome's Boy		KidsAbility Foundation	500	Ken Murray Fund	
Waterloo Region Catholic Schools		Our Lady of Lourdes Parish	1,500	Chalmers Community Services Centre	5,000
Foundation Inc.		Right to Life Association of K-W & Area	200	Guelph Chamber Choir	1,500
Resurrection Catholic Secondary	3,000	St. Jerome's University	5,000	Guelph Symphony Orchestra	1,000
School Guidance Department		The May Court Club Of Kitchener-Waterloo	500	Kitchener-Waterloo Symphony	6,500
St. John's Catholic School	2,000	United Way Waterloo Region Communities	1,000	Shaw Festival Theatre Foundation Canada	2,000
St. Paul Catholic School	2,000	Waterloo Infant Toddler Daycare Association	1,500	Stratford Shakespearean Festival of Canada	3,250
				The Working Centre	8,000
Mr. Dave Fund ("A RAK comes back")		The Jim and Sue Hallman Family Fund		Three Centuries Festival - Elora Festival	4,000
Waterloo Education Foundation Inc.:	3,000	Breakfast Club of Canada	2,000	United Way Guelph Wellington Dufferin	2,000
Queensmount Public School		Business and Education Partnership of	1,000	University of Guelph	2,000
		Waterloo Region		Wilfrid Laurier University	8,000
Harold and Gloria Chapman Family Fund		Hockey Helps the Homeless K-W	2,000		
Grand River Hospital Foundation	1,000	John Howard Society of Waterloo-Wellington	2,000	Landmann Family Fund	
Kitchener-Waterloo Symphony	1,000	KidsAbility Foundation	5,000	Business And Education Partnership	1,000
Multiple Sclerosis Society of Canada	1,100	Lutherwood Child & Family Foundation	52,000	Of Waterloo Region	
		Send 'em Off Smiling	2,000	Calcutta Rescue Canada	2,000
Hartman and Brenda Krug Family Fund		Silver Lake Mennonite Camp	3,000	Days for Girls	2,000
St. Mary's General Hospital Foundation	3,300	The Working Centre	6,000	Healing of the Seven Generations	1,400
		YWCA Kitchener-Waterloo	2,200	Kitchener Public Library	5,000
The Hilde English Memorial Fund				K-W Access-Ability	1,000
Canadian Clay and Glass Gallery	400	John A. McLennan Family Fund		KW Counselling Services	1,000
University of Waterloo	500	Amici Camping Charity	4,000	Grand National Legacy Fund	10,000
Wilfrid Laurier University	1,000	Grand River Hospital Foundation	2,000	Lisaard House	2,000
		The Birnie Hodgetts Children's Fund	4,900	Lost & Found Theatre Inc.	3,000
Hughraine Fund		Waterloo Regional Down Syndrome Society		Mainline Theatre/Theatre Mainline	2,000
Amnesty International Canadian Section	4,142	Women's Crisis Services of Waterloo Region	1,300	oneROOF	2,000
Canadian National Institute for the Blind	6,214			Parents for Community Living Kitchener-	2,000
Canadian Warplane Heritage	414	_	249,600	Waterloo Inc.	
Elora Bethany Pastoral Charge	1,864	Appleby College		Strong Start Charitable Organization	5,000
Engineers Without Borders Canada	1,657	Cambridge & North Dumfries			
Farm Radio International	828	Community Foundation		Lonsdale and Roberta Schofield Fund	
Guelph-Wellington Women In Crisis	1,243	Cambridge Memorial Hospital Foundation		Community Support Connections -	6,300
Hamilton Health Sciences Foundation	1,243	Cambridge Symphony Orchestra		Meals on Wheels and More	
Kitchener-Waterloo Symphony	414	Canadian Diabetes Association		Healing of the Seven Generations	6,000
K-W Access-Ability	4,557	Child Witness Centre		Scouts Canada - Central Escarpment Council	
Save the Children - Canada	4,142	Community Living Cambridge		Strong Start Charitable Organization	4,000
The Centre Wellington Food Bank	1,864	Grand River Conservation Foundation			
The Leprosy Mission Canada	4,142	Grand River Hospital Foundation		Marianne and Jim Erb Family Fund	
The Ontario Educational Communications	1,243	Junior Achievement of Waterloo Region Inc.		Shalom Counselling Services	1,000
Authority (TVOntario)	. ==0	KidsAbility Foundation		The Working Centre	1,700
UNICEF Canada	4,556	Kitchener-Waterloo Art Gallery			
World Federalist Foundation	2,900	Kitchener-Waterloo Symphony		Mary and Warren Ober Fund	
		Lisaard House		House of Friendship	500
The Jim and Sandy Beingessner		Nota Bene Baroque Players		The Food Bank of Waterloo Region	300
and Family Fund	750	rare Charitable Research Reserve		United Way Waterloo Region Communities	1,200
Chalice (Canada)	350	St. John's Kilmarnock School			
Child Witness Centre	1,000	St. Mary's General Hospital Foundation		McMurtry Family Fund	1700
Equestrian Order of Holy Sepulcher of	750	The Ontario Horticultural Trades Foundation		Child Witness Centre	1,300
Jerusalem Lieutenancy of Eastern Canada	F00	The Perimeter Institute for Theoretical Physic	CS	rare Charitable Research Reserve	3,000
Grand River Conservation Foundation	500	University of Waterloo		Sexual Health Options, Resources & Educatio	n 1,500
Guelph Youth Singers	500	Waterloo Region Museum and		Centre - SHORE Centre	1700
Junior Achievement of Waterloo Region Inc.	2,000	Historic Site Waterloo		St. Mary's General Hospital Foundation	1,300
		Wilfrid Laurier University		The Working Centre	2,000

United Way Waterloo Region Communities	10,000	Waldenstrom's Macroglobulinemia	2,000	The Victoria D'Agostino Children's	
YMCAs of Cambridge & Kitchener-Waterloo	10,000	Foundation of Canada		Benefit Fund	
				Kitchener-Waterloo Bilingual School	393
Merv and Diane Redman Family Fund		The Robert Caldwell Fund		Waterloo Education Foundation Inc.	3,541
Grand River Hospital Foundation	5,000	The C.D. Howe Institute	600	Waterloo Region Catholic Schools Foundation Inc.	1,967
The Moe Norman Memorial Fund		Rosalind & Dieter Kays Family Fund			
University of Waterloo	1,000	St. Mary's General Hospital Foundation	3,900	Victoria J. Suljak Memorial Fund	
Waterloo Regional Crime Stoppers	5,600			Bereaved Families of Ontario -	500
		Ruth Doelle Fund		Waterloo Region	
The Motz Family Endowment		Canadian Lutheran World Relief	3,000	City of Kitchener	500
Child Witness Centre	10,000	Grand River Hospital Foundation	2,250	Sinai Health Foundation	250
Coalition of Muslim Women of KW	5,000	Lisaard House	1,250	St. Anthony Daniel Church	1,000
Community Support Connections - Meals on Wheels and More	5,000	St. Mary's General Hospital Foundation	1,500	YWCA Kitchener-Waterloo	450
Hospice of Waterloo Region	13,000	The Ryther Fund		Walter and Florence Martin Endowment Fun	ıd
KidSport Canada - Ontario - KW Chapter	12,000	House of Friendship	2,000	St. Mary's General Hospital Foundation	5,000
Kitchener Public Library	5,000	Kitchener-Waterloo Art Gallery	1,100		
Kitchener-Waterloo Symphony	5,000			Weiland Family Foundation Fund	
St. Mary's General Hospital Foundation	5,000	The Savvas & Lenia Chamberlain Fund		Bereaved Families of Ontario -	1,000
		Healing of the Seven Generations	6,300	Midwestern Region	
The Musagetes Fund		KidSport Canada - Ontario - KW Chapter	5,000	Big Brothers Big Sisters of Waterloo Region	1,000
CAFKA - Contemporary Art Forum	20,000			Child Witness Centre	4,700
Kitchener and Area		Sharon and Paul Good Fund		Juvenile Diabetes Foundation	23,000
Canadian Clay and Glass Gallery	10,000	Grace Lutheran Church	1,200	Lutherwood Child & Family Foundation	3,000
Eden Mills & District Community Club Inc.	8,450	Lutheran Laymen's League of Canada	800	Marillac Place	7,600
Flush Ink Performing Arts	2,000	St. Mary's General Hospital Foundation	800	Mental Wellness Network of Waterloo Region	5,000
Grand River Film Festival	4,000			Sexual Health Options, Resources & Education	1,000
Green Light Arts	8,000	The Spinnaker Fund		Centre - SHORE Centre	
Inter Arts Matrix	7,500	Project READ Literacy Network	31,600		
Kitchener-Waterloo Art Gallery	15,000	(Waterloo-Wellington)		Westfall and Hill Family Fund	
Kitchener-Waterloo Symphony	20,000	Strong Start Charitable Organization	18,000	Community Support Connections - Meals	4,000
Kulture Musings – Summer Lights Festival	4,000			on Wheels and More	
MT Space	25,000	Steffensen Family Fund		Historic St. Paul's Lutheran Church	4,000
NightShift Waterloo Region	2,000	United Way Waterloo Region Communities	12,400	Pride Stables	4,600
Open Ears	6,500			Women's Crisis Services of Waterloo Region	5,000
rare Charitable Research Reserve	200,000	TD Employees Endowment Fund			
Roseneath Theatre	5,000	KidsAbility Foundation	1,000	Westmount Golf Charity Fund	
Sexual Health Options, Resources & Education	5,000	Strong Start Charitable Organization	1,000	Westmount Golf Charity Fund	
Centre - SHORE Centre				The KWCF - Community Grants*	500
The New Quarterly: Canadian	5,000	The Ted and Andrea Witzel Family Fund		Westmount Golf Tournament Charity Fund	
Writers and Writing	10.000	Green Light Arts	1,000	The KWCF - Community Grants*	18,400
The Perimeter Institute for Theoretical Physics	10,000	Uptown Waterloo Jazz Festival Inc.	800	Westmount Golf Charity Fund -	
THEMUSEUM	10,000	11.1 - 12 - 13.4 (1.1 b. B l l		Oktoberfest Charity Pro-Am Golf	
University of Waterloo	12,650	University of Waterloo Research and		Tournament Fund	10 700
Nancy Borusiowich Eural		Technology Park Activities Committee Fund		Big Brothers Big Sisters of Waterloo Region	10,700
Nancy Borusiewich Fund	700	Women's Crisis Services of Waterloo Region	8,500	The William Dehaute Family Fund	
Toronto Brigantine Inc.	/00	The Urio A and Derethy M. Bandar		The William Roberts Family Fund Marillac Place	600
Ormston Family Fund		The Urie A. and Dorothy M. Bender Endowment Fund		Marillac Place	600
Hospice of Waterloo Region	13,100	House of Friendship	3,200		
Trospice of Waterioo Region	13,100	House of Friendship	3,200		
Paul Kuntz Legacy					
Lisaard House	2.700				
2.000.01.0000	2,, 00				

DESIGNATED FUNDS		Millow Thomson Community Fund		Kido Ability Foundation	
DESIGNATED FUNDS		Miller Thomson Community Fund Smart & Caring Grants Program -	1,600	KidsAbility Foundation KidSport Canada - Ontario - KW Chapter	2,300
Amy Hallman Snyder Award Fund		Community Grants*	1,000	Kitchener Public Library	6.640
Arts Awards Waterloo Region	1,300			University of Waterloo	5,000
, it is , that as tracerios region		Murray Fried Fund		-	10,000
Canadian Clay and Glass Endowment Fund		City of Kitchener	3,133	Mary Bales Fund	
Canadian Clay and Glass Gallery	18,400	Scouts Canada - Central Escarpment Coun	cil 6,267	Lutherwood Child & Family Foundation	
					6,200
The Charles E. Heller Fund		Retired Business & Professional		Music Fund	
St. John's Evangelical Lutheran Church	5,300	Men's Club of K-W Fund	1100	Community Music School of Waterloo Region	
The Old to Fig. 1		Junior Achievement of Waterloo Region Inc	1,100	Ontario Endowment for Children	5,500
The Choices Fund Sexual Health Options, Resources &	7,300	Rev. Carl & Jean Wagner and Family Fund		and Youth in Recreation Fund	
Education Centre - SHORE Centre	7,000	Community Support Connections -	1,000	Big Brothers Big Sisters of Waterloo Region	
Education Centre - SHORE Centre		Meals on Wheels and More	,,	Canadian National Institute for the Blind	9,000
Dorothy Shoemaker Literary Award Fund		Lutheran Laymen's League of Canada	1,000	Focus On Nature	5,300
Kitchener Public Library	5,300			Green Light Arts	3,000
-		Robert Lankin Fund		House of Friendship	8,000
Emmerton Fund Alzheimer		Muslim Society of Guelph	8,199.50	KidSport Canada - Ontario - KW Chapter	4,850
Alzheimer Society Waterloo Wellington	900	FIELD OF INTEDEST FUNDS		Starlight Presents Festival for Youth	4,750
		FIELD OF INTEREST FUNDS		THEMUSEUM	3,000
Emmerton Fund Heart & Stroke	1,000	The Alice (Braley) Judges-Walter		YWCA Kitchener-Waterloo	1,100 4,900
The Heart and Stroke Foundation	1,000	Judges Fund		Palliative Care Fund	4,900
Emmerton Fund Hospital Equipment		Forests Ontario	4,900	Hospice of Waterloo Region	
St. Mary's General Hospital Foundation	6,800	Waterloo Region Suicide Prevention Counc		Trespies of Trateries Region	11,100
ot. Hary's concrain respitain our action				School Sisters of Notre Dame Legacy Fund	
Emmerton Fund House of Friendship		Brush with Art Visual Arts Fund		Hidden Acres Mennonite Camp	
House of Friendship	900	Createscape Waterloo Region	1,800	and Retreat Centre	13,500
Fother Bingaran Casaba Fund		George Cluthe Fund		TD Canada Trust Merv Lahn	
Esther Bingeman Gascho Fund House of Friendship	2.400	KW Counselling Services	4.900	Community Development Fund	
riouse of Friendship	_,	Mental Wellness Network of Waterloo Region	,	Community Support Connections -	
The F. P. Schneider Memorial Fund			,	Meals on Wheels and More	1,100
Kitchener-Waterloo Symphony	4,300	The Keith & Winifred Shantz Fund for the A	Arts	Extend-A-Family Waterloo Region	
		Art\$Pay	10,897	Mennonite Central Committee Ontario	10,000
Gummow Hospital Support Fund		Canadian Clay and Glass Gallery	51,650	Social Planning Council of Cambridge &	12,000
Grand River Hospital Foundation	2,350	Kitchener-Waterloo Symphony	26,000	North Dumfries	2,000
St. Mary's General Hospital Foundation	2,350	Kulture Musings - Summer Lights Festival	1,453	Waterlan Degion International Plansing	
Th. II		University of Waterloo Waterloo Community Arts Centre	32,000 9,000	Waterloo Region International Plowing Match 1995 and 2012 Fund	
The Howard G. Schneider Cancer Care Fund Grand River Hospital Foundation	3,000	Waterioo Community Arts Centre	9,000	Conrad Grebel University College	
Grand River Hospital Foundation	0,000	Lisa Schurter Memorial Fund		Healing of the Seven Generations	2.000
The Immigration Partnership Fund		Canadian National Institute for the Blind	250	KidSport Canada - Ontario - KW Chapter	2,000
for Syrian Newcomers		KidSport Canada - Ontario - KW Chapter	250	rare Charitable Research Reserve	3,400
Region of Waterloo - Immigration Partnership	184,396			Strong Start Charitable Organization	2,000
·		The Lyle S. Hallman Fund		The Hummingbird Centre for Hope	2,500
Intentions of A and M Fund		Child Witness Centre	5,000	University of Waterloo	2,500
Carmel of St. Joseph	6,800	Family & Children's Services of	17,440	The Metayles Degion Decord Literature Street	2,500
James E. Linckie Many (1915)		the Waterloo Region Hidden Acres Mennonite Camp	14,000	The Waterloo Region Record Literacy Fund Let's Read: A Family Literacy Initiative	
James E. Lipskie Memorial Fund The Working Centre	500	and Retreat Centre	1-4,000	of Waterloo Region	2.500
The Working Centre	555	Independent Living Centre of	4,420	cconconcegion	2,000
		Waterloo Region	, ,		

Strong Start Charitable Organization The Williamsburg Community Association	1,100 1,200	Conestoga College Institute of Technology & Advanced Learning	2,000	CHARITABLE ORGANIZATION ENDOWMENT FUNDS	
The Waterloo Region Record - Lyle S. Hallman		Crane Lake Discovery Camp Education 4 Change	100 100		4700
		<u> </u>	100	Anselma House Endowment Fund	1,300
Foundation Kids to Camp Fund	4.000	Girl Guides of Canada		Big Sisters Endowment Fund	2,600
Big Brothers Big Sisters of Waterloo Region	4,000	Grand River Hospital Foundation	100	Child Witness Centre - Balsillie	2,200
Camp McGovern	4,554	Hamilton Health Sciences Foundation	100	Endowment Fund	
Canadian Diabetes Association	1,850 3,250	Martin Family Initiative	100	Community Support Connections Fund	29,100
Canadian National Institute for the Blind	-	Mennonite Central Committee Ontario	100	Grand River Conservation Fund	1,500
City of Kitchener - COPS Program - Community Outreach Program	5,000	Pediatric Oncology Group of Ontario Right To Play International	100 100	Homer Watson House & Gallery Endowment Fund	1,600
City of Kitchener - Every Kid Counts	7,200	Special Olympics Ontario	100	Hospice of Waterloo Region	600
Conrad Grebel University College	1,750	Trent University	1,000	Endowment Fund	
Extend-A-Family Waterloo Region	3,750	University of Ottawa	2,000	Junior Achievement Terry Burch	1,600
Hidden Acres Mennonite Camp	2,480	University of Waterloo	5,000	Memorial Fund	
and Retreat Centre		Waterloo Education Foundation Inc.	100	KidsAbility Foundation Endowment Fund	32,100
House of Friendship	4,000	WE Charity	200	Kitchener Sports Association Legacy Fund	5,100
Junior Achievement of Waterloo Region Inc.	1,025	Wilfrid Laurier University	1,000	Central Ontario Developmental	20,000
Kitchener-Waterloo Art Gallery	2,200	Woolwich Recreational Facility Foundation	100	Riding Program	
Life Change Adventures	1,856			Parents for Community Living Robert	3,400
Pride Stables	4,000	The John R. Robins Fund		Denomme Fund	
rare Charitable Research Reserve	1,050	University of Waterloo	3,200	Scouts Canada - North Waterloo District	2,200
Waterloo Community Arts Centre	1,880	Wilfrid Laurier University	1,500	Endowment Fund	
				St. Mary's General Hospital Foundation -	3,700
The Woolwich Community Fund		The Kitchener Rangers Hockey Club		Physician's Endowment Fund	
Big Brothers Big Sisters of Waterloo Region	700	Scholarship Fund		Kitchener Waterloo Community Foundation	6,300
Junior Achievement of Waterloo Region Inc.	500	Brock University	1,150	Operating Endowment Fund	
Kitchener-Waterloo Humane Society	2,500	Conestoga College Institute of Technology &	3,500	The Kitchener-Conestoga Rotary	10,800
Kitchener-Waterloo Symphony	1,500	Advanced Learning		Dream Home Fund	
Sexual Health Options, Resources &	1,500	Nipissing University	600	The United Way Forever Fund	96,200
Education Centre - SHORE Centre		The Sir Sandford Fleming College of Applied	1,200	The Uptown Waterloo Jazz Festival	1,800
Strong Start Charitable Organization	3,000	Arts and Technology		Endowment Fund	
		University of British Columbia	600	WPL Endowment Fund	6,000
The Woolwich Community Fund -		University of Guelph	2,350	WPL Summer Reading Club Fund	2,800
Fountain of Memories Award		University of Ottawa	600	YWCA Endowment Fund	32,600
Big Brothers Big Sisters of Waterloo Region	1,800	University of Waterloo	3,550	YWCA Mary's Place Fund	38,700
		University of Western Ontario	600	Zonta Club of Kitchener-Waterloo Fund	1,500
Youth Advisory Council (YAC) Fund		Wilfrid Laurier University	1,200		
Social Venture Partners Waterloo Region	1,900			TOTAL 3	,281,328
		The Mac Voisin Scholarship Series			
STUDENT AWARD FUNDS		Conestoga College Mac Voisin	2,800		
		Scholarship Series			
Big Brothers of Kitchener-Waterloo					
Promise Scholarship Fund		NHLPA Dan Snyder Memorial Student			
Big Brothers Big Sisters of Waterloo Region	500	Award Fund			
		Memorial University of Newfoundland	1,600	NOTE	
France-Anne Sweeny "Making a Difference" Fund		University of Ottawa	1,600	* Grant disbursement transferred to support	
Acadia University	1,000	University of Windsor	1,600	specified fund held at the KWCF. The grant	amount
Arctic Children and Youth Foundation	100			is included in the specified fund total.	
Blessed Sacrament Parish	100	R. Jack Middlemass Memorial Fund			
Bridges to Belonging Waterloo Region	100	University of Guelph	3,500		
Cambridge and District Humane Society Cambridge Shelter Corporation	100 200	Wilfrid Laurier University	2,000		
Canadian Cancer Society - Waterloo Region	100	The Walter A. Bean KWCF Scholarship Fund			
Unit		University of Waterloo	3,900		

2017 FINANCIAL RESULTS

We understand the amount of trust placed in us and take that responsibility seriously. The KWCF Board of Directors is committed to representing our community's interests, setting direction, and monitoring the Foundation's operations.

We are pleased to report that the assets of the KWCF now approach the \$80M mark. As of December 31, 2017, assets under management were at \$100,924,577.

The KWCF Investments

In 2017, the KWCF's return on pooled investment funds was 9.2% versus the benchmark return of 8.0%. (The benchmark combines performance results from the S&P/TSX Composite Capped Total Return Index, the MSCI World Index, and the FTSE TMX Universe Bond Index.)

We are pleased to report that over the past 10 years our portfolio has averaged 8.1%, and since inception in 1984, the KWCF's investment return has averaged 9.7%.

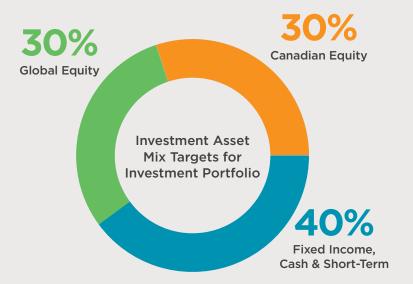
INVESTMENT RETURNS (%)



DID YOU KNOW?

The KWCF uses a "specialty" investment management structure that assigns asset class responsibility to different investment managers. An Investment Committee with senior level investment management expertise reviews performance using a benchmark performance measurement system.

The Committee reviews the target investment portfolio mix regularly and controls allocations to each asset class using asset-mix targets:



The KWCF's investment goals are to:

- Support the mission and principles of the KWCF,
- Manage the assets in the investment portfolio to achieve a total rate of return over the longer term that allows the organization to cover grant obligations and operation expenses, and
- Protect the purchasing power of the capital of the fund in "real" terms (e.g., compensate for inflation).

2017 ASSETS BY FUND TYPE



6
1

Community Fund 24.9%

Field of Interest Funds 17.4%

Designated Funds 13.1%

What does "Community Fund" mean?

Because these funds are unrestricted, we are able to leverage them to support those issue areas that have the greatest need in our community.

2017 FINANCIAL REPORT

Kitchener Waterloo Community Foundation Condensed Financial Statements

Condensed Statement of Financial Position as of December 31, 2017, with Comparative Information for 2016	2017	2016
ASSETS		
Investments [Note 1]	77,973,056	73,730,896
Other	937,451	1,233,422
TOTAL ASSETS	78,910,507	74,964,318
LIABILITIES AND FUND BALANCES		
LIABILITIES		
Grants Payable and Other Liabilities	424,810	563,424
Deferred Revenue	189,284	230,853
TOTAL LIABILITIES	614,094	794,277
FUND BALANCES		
Operating Fund	270,441	268,543
Capital Fund	77,889,235	73,659,766
Funds for Distribution	136,737	241,732
TOTAL FUND BALANCES	78,296,413	74,170,041
TOTAL LIABILITIES AND FUND BALANCES	78,910,507	74,964,318
Condensed Statement of Operations Year Ended December 31, 2017, with Comparative Information for 2016	2017	2016
REVENUE		
Donations	2,503,171	1,380,850
Investment Income	6,387,538	5,318,541
Other (Grant Income, Sponsorships, etc.)	224,545	279,492
Administration Fees	67,317	49,787
EXPENSES	9,182,571	7,028,670
Grants	3,284,979	3,571,147
Operating Expenses	1,771,220	2,045,821
	5,056,199	5,616,968
Excess of Revenue over Expenses	4,126,372	1,411,702
Fund Balances, Beginning of Year	74,170,041	72,758,339
FUND BALANCES, END OF YEAR	78,296,413	74,170,041
	70,200,710	77,170,071

Condensed Notes to the Kitchener Waterloo Community Foundation Financial Statements

Note 1. Investments as of year end.

	2017	2016
MARKET VALUE		
Bissett Core Equity Fund	11,760,277	11,329,161
Connor Clark & Lunn Canadian Equity Fund A	11,569,323	11,262,502
TD Emerald Canadian:		
Bond Pooled Fund	-	841,672
Core Plus Bond Pooled Fund	21,220,759	19,533,913
Short-Term Investment Fund	2,898,471	3,007,914
Walter Scott and Partners Global Equity Fund	27,524,495	25,668,201
National Bank Correspondent Network Portfolio	406,731	377,533
COST		
Community Forward Fund	1,710,000	1,710,000
	77,090,056	73,730,896
Local Impact Loans	883,000	-
TOTAL	77,973,056	73,730,896

Note 2. Non-owned Assets

The Foundation holds certain securities for custody and management on the behalf of other charities. These assets, as well as investment income and gains or losses on disposition of investments, are on account of these organizations and, accordingly, are not reflected in the financial statements of the Foundation.

The amounts under administration are as follows:	2017 Market Value	2016 Market Value
The Catholic Community Foundation of Waterloo Region Fund	2,906,621	2,840,846
THEMUSEUM Endowment Fund	1,972,455	1,319,201
Conestoga College Institute of Technology and Advanced Learning Fund	3,103,714	2,653,215
Lisaard House/Innisfree House Fund	6,554,769	-
Cambridge & North Dumfries Community Foundation	8,090,605	7,186,485
TOTAL	22,628,164	13,999,747



Back (L-R): John Bowden, Elizabeth Heald, Devin Petteplace Middle (L-R): Linda Shortt, Mritunjay (MJ) Sinha, Lynne Short Front (L-R): Rochelle Benoit, Sarah Witmer

OUR TEAM

Elizabeth Heald President & CEO 519-725-1806 x 201

Lynne Short Vice President 519-725-1806 x 204 Rochelle Benoit Marketing & Design Specialist 519-725-1806 x 209

Linda Shortt Financial Services Coordinator 519-725-1806 x 208

John Bowden Director, Financial Services 519-725-1806 x 202

Mritunjay (MJ) Sinha Consultant 519-725-1806 x 102

Devin Petteplace Executive Assistant 519-725-1806 x 207

Sarah Witmer Granting & Donor Relations Specialist 519-725-1806 x 206

THE FOUNDATION. Of My Community

Starts with you and me - more than charity

its the ability to # DoMore Good

in our neighbourhoods.

urban and rural. We can all stand TACC When we answer the call

with time, talent or treasure.

Then, collectively we can measure

our impact - it's a fact

My foundation helps me do this
by connecting people that care to causes that matter.
People across the community

Reflecting you and me, with With Watersity

My foundation is making it easy.
To <u>Do More Good</u>. Forever. Together
It all gets built.... ON OUR FOUNDATION.

Dan Robert

Committee Member, Youth in Recreation Committee





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A member of:



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The Kitchener Waterloo Community Foundation issues official receipts for income tax purposes.

Do More Good. Forever. Together.